

A decorative graphic on the left side of the slide consists of overlapping squares in blue, red, and yellow, with a black crosshair intersecting them.

Enhancing Procurement Card Programs

For

E-Commerce & Mission Success

IntraMalls Assurance Services



IntraMall Mission

“Deliver Extraordinary Value”



E-Purchase Payment Efficiencies

P-Cards and Electronic Funds Transfer have been intended as the most efficient processes for:

- Reducing P.O processing costs
- Check processing consolidation
- Cycle time improvements

Unfortunately, most Purchase Card Programs are underutilized with too few Cards being issued and too few dollars being spent through them!



Intent

- Ease Cardholder Burden for Data Capture & Reconciliation
- Improve Buyer/Supplier Relations
- Reduce Total Costs Rather Than Shifting Cost Burden
- Improve The Micro-Purchase Process
 - Cycle Times
 - Synchronize Procurement Policies
 - Budget Management
 - Knowledge Management
- Accelerate Card Program Adoption & Throughput

Awards and Recognition



- Received the Center of Excellence for Information Technology Award for best practices in applications of information technology.
- Received the Association of Government Accountants' "Best Practices", Award for the implementation of an emerging novel technology in federal, state, or local governments.
- Received Vice President's Hammer Award for an initiative resulting in a better working and less costly government.
- Received the Association of Government Accountants' "Best Practices", Award for Technical Excellence in Electronic Funds Reconciliation
- USDA Bronze Award for Procurement Excellence



Services Menu

- Supplier authentication, enrollment and enablement
- Single user logon to all supplier catalogs
- Automatic requisition and order management
- Asset tracking
- Level III reconciliation of transactions with online Bank Statements
- Socioeconomic data capture and reporting
- Transaction validation and Audit services



Advantages of IntraMalls

- Speeds e-commerce and e-pay initiatives
- Savings occur with every logon
- Preserves IT resources
- Provides secure and auditable e-procurement
- Protection from Fraud, Waste & Abuse involved with some Credit Card & E-Pay initiatives

IntraMalls Assurance Services





Needs of Buying Organizations

- Ease Cardholder burden to drive program adoption
- Automate 90% of small (<\$2500) transactions
- Eliminate 80% of administrative cost burden
- Focus internal resources on high dollar P.Os
- Enhance contract compliance
- Regain 3-Way matching to funds transfer



IntraMalls Results

Profile Managed

Who

What

Where

When

How

Case Study Results:

- Savings of \$15 to \$65 per order
- 73% reduction in cycle
- 20% savings on goods
- 38% reduction in maverick buying
- Prevention of Fraud, Waste and Abuse
- Mission Support



Lowers Administrative Burden Costs

Cost Savings for Buyers

\$500 (average P.O) Sourcing	= \$ 3
Requisition cost	= \$ 5
Cost Range to process P.O *	= \$ 50....\$135
Accounts Payable	<u>= \$ 5</u>
Current Process Costs	\$63.00 or more
IntraMalls Savings Benefit	<hr/> \$58.00 or more

* National Assoc. of Purchasing Managers



Wins for Suppliers

- Reduced costs and hassles
- Converts business from -50 to -3 day cash flows
- Paperless invoicing
- Contract verification with guaranteed approvals
- P.O. processing eliminates Phone/Fax/OCR and keystroking
- Elimination of non-collectable funds
- Enhanced reconciliation of accounts
- Automated reporting for both Suppliers and Buyers
- Uniform interface with all corporate clients and sub-suppliers



Improves Profitability

Cost Savings for Suppliers

$\$500$ (average ticket) X 45 days X 8% (interest rate annualized)
= \$ 7

Cost to Invoice and Collect = \$15

Cost to Input to P.O = \$ 2 to \$ 15

Uncollected = \$ 5

Current Process Costs **\$30.00 or more**

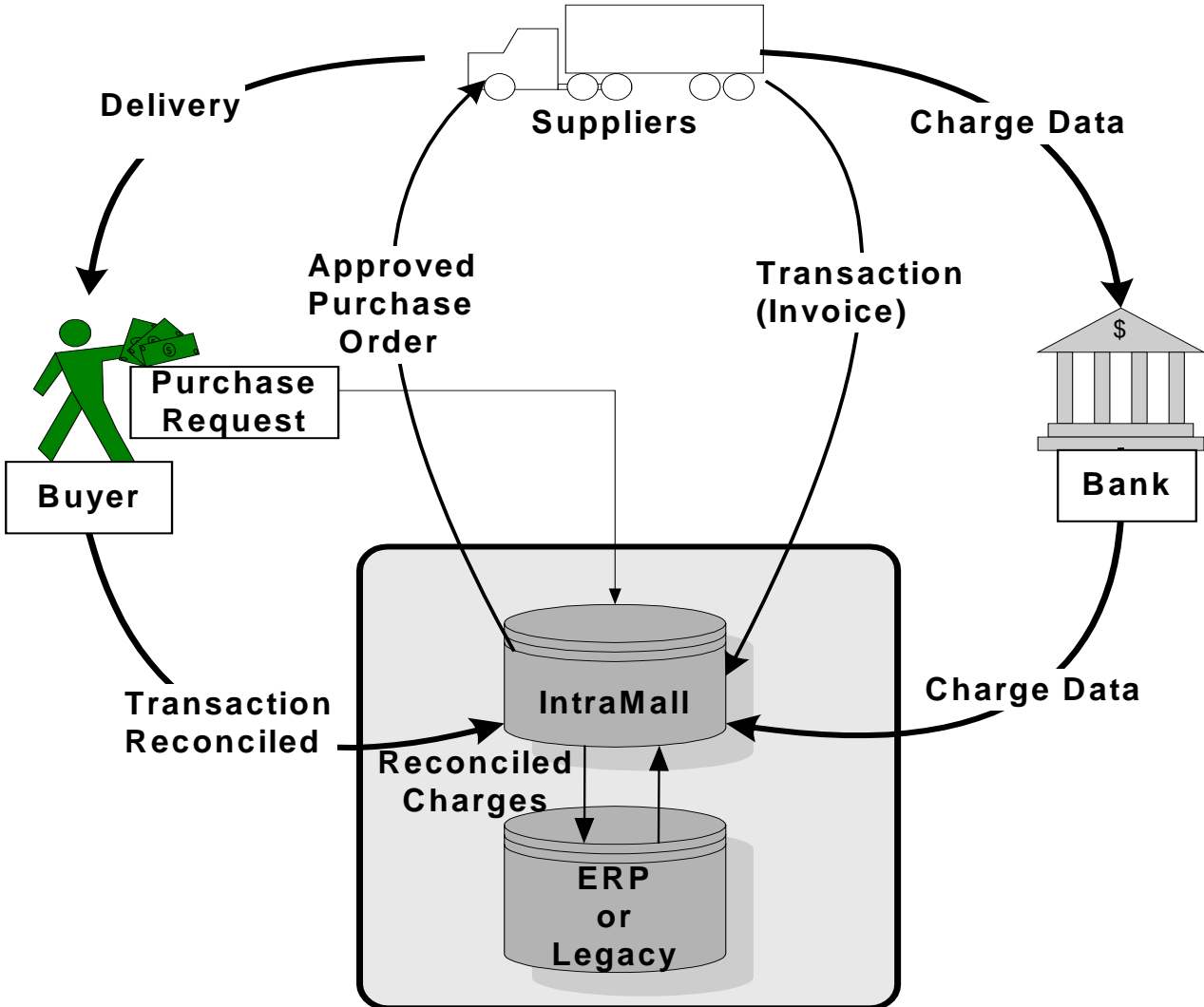
IntraMalls Net Benefit **\$20.00 or more**



Jump-Start P-Card Programs

<i>P-Card -Only</i>	<i>P-Card with IntraMall Service</i>
Manual search for item(s) to purchase	Automated search from single logon to all suppliers
Manual creation of all purchase requests	Automated creation of purchase request
No automated workflow for P.O. approvals and placement	Automated workflow for all order processing
Orders are transmitted to suppliers via phone, fax, email	Automatic delivery to vendor of approved orders.
All orders are manually logged by each card holder	Automatic log entry of each item ordered
No database of level III for negotiating discounts	Level III log enables effective discount negotiations
Multiple methods of communication regarding order status	Real-time status and on-line e-mail with suppliers
No assurance that discounts being provided are accurate	Automatic enforcement of organizational discounts
Verification of discounts must be performed manually	On-line access by administrators to verify discounts
Limited granularity of purchase data for budgetary uses	Detailed reports for budget management purposes
Manual matching of purchase log and P- Card statements	Auto matching of P-Card statement & Order Log
No front-end report of financial obligations	Automatic management of financial obligations

Avoid Fraud, Waste and Abuse





Questions and Answers

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